



Fuel Supply Qualifications



Prepared By:

American Fueling Systems

121 Perimeter Center West

Suite 250

Atlanta, GA 30346

www.americanfuelingsystems.com



Table of Contents

Executive Summary.....	3
Qualifications Statements.....	5
Texas Region.....	8
Texas Terminals.....	9
Georgia Region.....	10
Georgia Terminals.....	11
Relevant Experience.....	12
AFS Leadership.....	18
Team Bio's.....	19
References.....	26
City of Roswell.....	27
Municipal Gas Authority of Georgia (MGAG).....	28
City of Covington.....	29
Clean Cities Atlanta Executive Director.....	30
The Center for Transportation and the Environment (CTE).....	31
DeKalb County.....	32
Southeast Connections.....	33
AFS in the News.....	34
Addendums.....	36
A. Certificate of Insurance.....	36
B. Disadvantaged Business Enterprise Certification.....	37
C. Minority Business Enterprise Certification.....	38



Executive Summary

American Fueling Systems (AFS) is proud to present its qualifications package as an introduction to our brand and capabilities. AFS is a national leader in the fueling industry, providing world class energy solutions to the transportation/logistics and energy sectors. Our products and services span a wide range of offerings, from Spot Fuel sales and long term fuel delivery contracts, to AFS owned and operated facilities which provide CNG, LNG, and Bio-Diesel. Our consulting and construction teams also deliver facility construction services including equipment sales, while providing real-time consulting with data to help our customers create efficiency in operations and raise the value of their enterprise.

AFS is a certified minority-owned business based in Atlanta, Georgia. AFS is also an approved vendor with numerous municipalities, private and public organizations including The States of Georgia and Texas and companies such as Waste Management, Hertz, and AT&T. Along with those designations, AFS is also a certified as a Disadvantaged Business Enterprise (DBE) by the Georgia Department of Transportation (DOT) with reciprocity agreements in multiple state DOT organizations.

AFS boasts a reputation for quality products delivered in a timely manner for the best price. Our differentiating factors include the ability to serve our customers 24/7 while providing solutions and technological capabilities that create efficiencies that save them time and avoid inconveniences. AFS can deliver fuel products that range from LNG to Diesel in many parts of the continental United States. Through our network of terminals and refineries we can source product that is competitive without issue and always on time.

AFS' unique ordering system allows our customers to view pricing in any region we deliver immediately and online. Our proprietary web portal is the first of its kind in the industry and will provide each of our customers an online database that can track their deliveries, view their invoices, place orders online and track their payment history.

With AFS' ordering system, gone are the days of waiting for the prices to be emailed to you or called in by a sales representative. Your team will now be able to view pricing at any time throughout the day, place an order, and track their delivery, all without having to pick up the phone. This is guaranteed to ease your stress of placing fuel orders while providing your team a one point access to monitor and view all your orders.

This technology is only one example of how AFS develops innovative solutions that save your company time and money. In a commodity driven industry where differentiation can be difficult to achieve, AFS sets itself apart with our professional customer service that will make this process gratifying and seamless.

Our mission is to help your business save money and create efficiencies through more optimal fuel utilization and consumption. By providing our customer real time information on their usage and delivering real time feedback on process improvements, we create for our customer an environment in which they can see the best returns on their investments.



OUR PROMISE

- ❖ Respond to customer issues 24 hours/day. 365 days/year
- ❖ Develop meaningful, value based solutions.
- ❖ Provide a team of professionals with expert industry knowledge.
- ❖ Constantly strive to meet our customer needs:
 - On-time delivery
 - Competitive pricing
 - Accessible and well maintained facilities

In addition to our spot sales capabilities we also offer full service fueling services and virtual pipeline solutions for construction projects and portable power generation systems. Our drivers and transport companies have worked in the industry for many years and bring with them the experience that will translate to better and more productive capabilities on your side. Our streamlined ordering, with our ability to provide a full service fueling option makes AFS a partner that can fuel your growth.

Our full service and spot sales division is further complemented by our own fueling facilities spread across the U.S. Our unmanned facilities provide CNG and Diesel to our customers 24 hours per day and seven days per week with no holidays. Our stations are designed with the drivers in mind. With fast fill times, clean stations, ample space for turning radius for all vehicles and 24-hour customer support.

Our newest Facility is located at 7530 East Orem Drive—strategically positioned between Mykawa Road and Highway 35, inside the outer loop 8 in Houston Texas. This station provides both CNG and diesel dispensers in addition to servicing multiple customers around the William P. Hobby Airport area. One of the many advantages of this location is its proximity to Hobby Airport, which is less than four miles away. Additionally, this location is lined with regional distribution centers and industrial parks, including Burlington Northern Santa Fe Railway and FedEx Freight.

AFS will be opening multiple new fueling facilities in 2017 throughout the Southeast that will service many municipal entities. All our facilities include safe and effective fueling environments and accept all major forms of payments including credit cards and fleet cards. We are experienced in building some of the largest fueling stations on the market, but also, we are experts in the installation of smaller systems. AFS is a flexible organization that is experienced with all major CNG and diesel equipment manufacturers on the market.

The primary differentiating factor we offer is our dedication to the customer through the constant studying of driving behaviors and fueling habits. This approach to evaluating the ever-changing needs of our customers provides AFS with tremendous insight into fleet operations and consumer activities. This knowledge then guides our team to design solutions that can best serve our customers.

We pride ourselves on being a solutions-focused team with a passion for great results that allow our customers to save money, help the environment, and reduce our dependency on foreign oil. AFS will be a strong and resourceful partner for your business as you continue to grow and develop your organization. We are confident that as you review our experience, references, and capabilities you will agree that AFS is the team that will best protect your interests and fulfill your needs.

We invite you to visit our website at www.americanfuelingsystems.com to learn more about our qualifications. Please let us know if we can answer any questions for you or your team.



Qualifications Statement

AFS Fuel Solutions operate with the objective to provide real and timely solutions to our customers. In a commodity driven necessity of your business, your fueling process, costs and times can drain the resources from your organization or they can create opportunities. AFS provides innate differentiators that can provide real value with contract procurement as well as process improvement.

AFS has earned a reputation as an organization that brings real value to our customers. Our distinctive mix of services allows us to provide variable fueling solutions based on demand:

1. AFS provides:
 - a. Gasoline in all grades 87-93
 - b. On-road diesel
 - c. Red-dye off road diesel
2. AFS provides both Compressed Natural Gas (CNG) and Liquefied Natural Gas (LNG) through virtual pipeline.
3. AFS owned and operated stations are in Georgia and Texas. Each station can provide a mixture of diesel, gasoline, and CNG.
4. Through our mobile fueling network AFS can provide full service fueling or “Wet-hosing” for construction projects and highway development.

AFS offers its range of services to many private and public organizations throughout the United States. We realize better than anyone that we operate in a commodity business where there is little differentiation on the product side. AFS has excelled because our unique capabilities enable real value on an already utilized system and order.

Our relationships with the terminals are not the only advantage we provide our customers. AFS also develops and sustains agreements with several transport companies across the U.S. These relationships ensure we can get product to anywhere in the country for the best pricing. All our drivers and common carriers are fully certified and licensed appropriately to transport the fuel safely, efficiently and on-time.

AFS team members receive new training and contribute their individual knowledge with a primary focus on safety and efficiency. The safety program continuously improves upon itself. AFS can offer the safety program to all clients that are interested. Qualifications include DOE, DOD, DOT, EPA, FEMA, and OSHA Out-Reach Projects, Certifications in Construction Safety, HAZWOPER, Hazardous Materials Handling Management, and Global Harmonized Systems. The NAFTC has certified our trainers as official trainers for the Alternative Fuels CNG Industry, and this NAFTC certification comes with the endorsement of the U.S. Department of Energy, Clean Cities Division.

The qualifications listed above allow AFS to consistently produce exceptional results. In our continued effort to ensure that products and services meet and exceed the needs of our customers and partners.



AFS offers additional unique customer advantages:

1. User friendly technology for simplified ordering
2. On-line Delivery tracking
3. Invoice and order history tracking and data
4. On-time delivery
5. Competitive Pricing
6. 24/7 customer support

User Friendly Technology For Simplified Ordering

AFS' unique on-line ordering system will take the pain and confusion away from organizing your fuel delivery and needs. Unlike traditional fuel suppliers, our customer can log into their unique portal on AFS's website and review pricing in any state in which they operate. In addition, they can review previous orders and either create new orders or repeat similar orders from the past. This process eliminates the need for your project managers, fleet managers or site superintendents to wait for a call back, they can simply order and get a confirmation of their order with a time for delivery within a few seconds.

On-Line Delivery Tracking

AFS's on-line ordering system also allows you to track your delivery, see when it was dropped off and exactly how much was dispensed. Our system, will allow each of your core team to know where they are in the delivery cycle so that they can better plan their days and minimize downtime and issues.

Invoice and Data Order History Tracking

With AFS's on-line database your back-office personnel can view every previous invoice ever generated. And now with the streamlined automation your project manager, site superintendents and fleet managers can get an invoice immediately upon ordering so they can better track their costs and when it is best to place a new order.

On-Time Delivery

AFS's network of transportation companies along with our trucks and capabilities we can ensure that your orders will reach their location in a timely and cost effective manner. Our relationships also guarantee that your product is managed professionally with top-tier customer service. Our attendants and transport providers are trained to evaluate issues and report to AFS corporate headquarters to resolve any issues in a timely and efficient manner.

Competitive Pricing

AFS' relationships with terminals and large refineries allows us to get the best and most competitive pricing in the area. Many times, we can match or beat competitor pricing. Our cost savings on the commodity is complemented by the costs savings on transportation and translate to better pricing for you in a more streamlined and user friendly process.

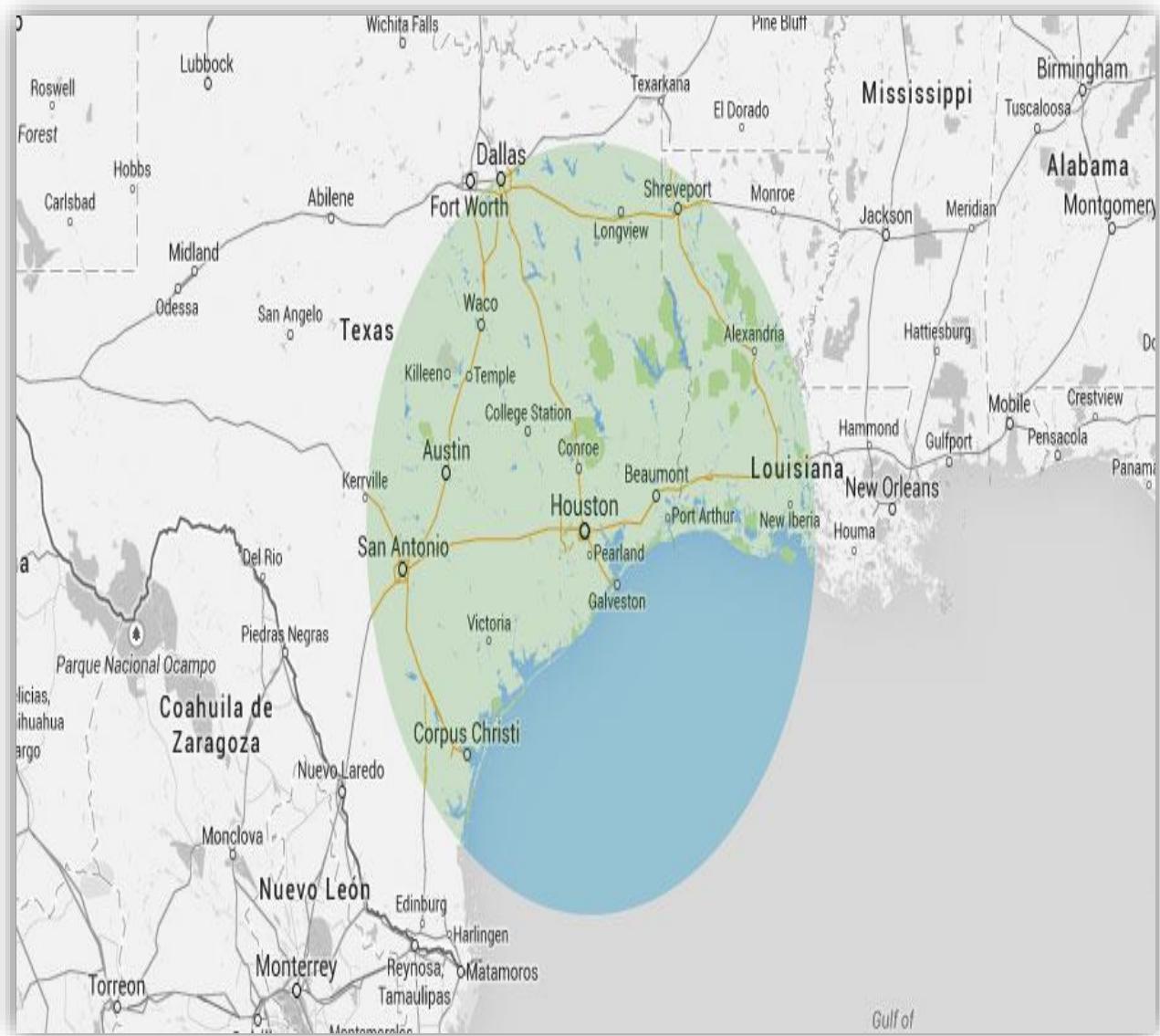


24/7 Customer Support

At AFS we do not exclusively rely on technology to make our customers fueling process more effective and streamlined, we also offer top rated customer service that exceeds levels of many of our competitors in the energy industry. We have operators that can provide support 24/7 to our customers and they can react quickly to emergencies that may require boots on the ground. Our goal is to service our customers in a way that guarantees their success, and our teams are prepared to stand by that.

In the following pages, we have included detailed information about our leadership team, experience and references. We are confident that as you review the remainder of this package, you will find that AFS is more than qualified to meet your needs in this dynamic and growing industry. American Fueling Systems could not be more excited to embark upon this journey with you as we develop solutions for a better tomorrow.

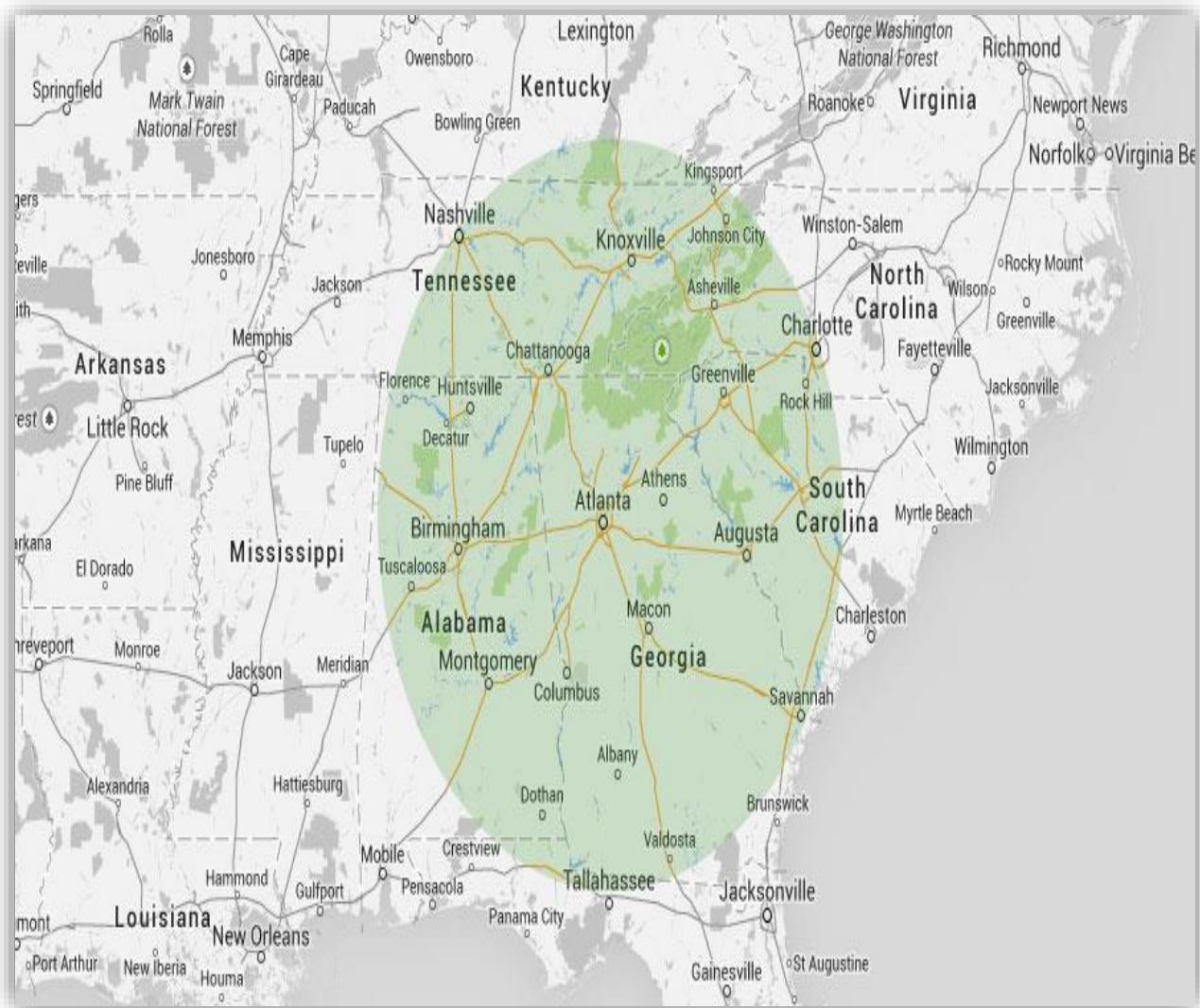
Texas Delivery Region



Active Fuel Terminals Texas

Sunoco Partners Marketing & Terminals LP	Highway 6 South	Hearne	TX
NuStar Logistics, L. P. - Edinburg	222 W. Ingle Rd.	Edinburg	TX
Motiva Enterprises LLC	Highway 6 South	Hearne	TX
CITGO - Victoria	1708 North Ben Jordan Blvd	Victoria	TX
Motiva Enterprises LLC	420 South Lacy drive	Waco	TX
Flint Hills Resources, LP-Austin	9011 Johnny Morris Rd	Austin	TX
Flint Hills Resources, LP-Waco	2017 Kendall Lane	Waco	TX
CITGO - Brownsville	11001 R.L. Ostos Rd.	Brownsville	TX
Calumet San Antonio Refining	7811 S. Presa	San Antonio	TX
U.S. Oil - Bryan Finfeather	1714 Finfeather Road	Bryan	TX
Valero Refining Co. - Corpus Christi	5900 Up River Rd.	Corpus Christi	TX
NuStar Logistics, L. P. - Laredo	13380 S Unitec Drive	Laredo	TX
CITGO - Corpus Christi	1308 Oak Park Street	Corpus Christi	TX
TransMontaigne - SouthWest	10150 State Hwy 48	Brownsville	TX
Flint Hills Resources, LP-Corpus Christi	2825 Suntide Road	Corpus Christi	TX
Western El Paso	6501 Trowbridge	El Paso	TX
Union Pacific Railroad Co.	6200 N.E. Loop 410	San Antonio	TX
Holly Energy Partners- Operating LP	1000 Eastside & 897 Hawkins	El Paso	TX
NuStar Logistics, L. P. - Harlingen	4.5 miles east on highway 106	Harlingen	TX
CITGO - San Antonio	4851 Emil Road	San Antonio	TX
NuStar Logistics, L. P. - San Antonio East	4719 Corner Parkway #2	San Antonio	TX
NuStar Logistics, L. P. - San Antonio North	10619 Highway 281 South	San Antonio	TX
ExxonMobil Oil Corp.	3214 North Pan Am Expressway	San Antonio	TX
Flint Hills Resources, LP-San Antonio	498 and Pop Gun	San Antonio	TX
Motiva Enterprises LLC	510 Petroleum Drive	San Antonio	TX
Diamond Shamrock - Three Rivers	301 Leroy Street	Three Rivers	TX
Holly Energy Partners - Operating LP	1000 South Access Rd.	Tye	TX
Fikes Wholesale Inc	1600 South Loop Dr	Waco	TX
NuStar Logistics, L. P. - El Paso	4200 Justice Road	El Paso	TX
Magellan Pipeline Company, L.P.	13551 E. Montana Ave.	El Paso	TX
Flint Hills Resources, LP-Bastrop	115 Mt. Olive Road	Cedar Creek	TX
TransMontaigne - Brownsville	14701 R. L. Ostos Road	Brownsville	TX
TransMontaigne - Border	8700 State Highway 48	Brownsville	TX
TransMontaigne - Tejano	6200 State Highway 48	Brownsville	TX
TransMontaigne - Intercoastal	8701 R. L. Ostos Road	Brownsville	TX
Mustang Ridge Fuels Terminal	1165 East Lone Star Dr.	Buda	TX
Lazarus Energy LLC	11372 US Highway 87 East	Nixon	TX
Flint Hills Resources, LP-San Antonio	4800 Corerway Blvd	San Antonio	TX
NuStar Logistics, L. P. - Abernathy	Highway 54 - RT. 2, Box 104	Abernathy	TX
Delek Marketing & Supply, LP	Hwy 277 N Industrial District	Abilene	TX
Nustar Logistics LP - Amarillo, TX	4200 West Cliffside	Amarillo	TX
Phillips 66 PL - Amarillo	4300 Cliffside Dr	Amarillo	TX
Alon Big Spring	East IS-20 & Refinery Rd	Big Springs	TX
Phillips 66 Co - Borger	Spur 119 N.	Borger	TX
JP Energy Caddo LLC	2738 County Rd 2168	Caddo Mills	TX

Georgia Delivery Region



Active Fuel Terminals Georgia

Kinder Morgan Southeast Terminals LLC	1603 W Oakridge Dr	Albany	GA
Magellan Terminals Holdings LP	1722 W Oakridge Dr	Albany	GA
TransMontaigne - Albany	1162 Gillionville Rd	Albany	GA
TransMontaigne - Americus	Highway 280 West Plains Rd.	Americus	GA
Kinder Morgan Southeast Terminals LLC	3460 Jefferson Road	Athens	GA
Epic Midstream LLC	2 Wahlstrom Rd.	Savannah	GA
TransMontaigne - Athens	3450 Jefferson Road	Athens	GA
Motiva Enterprises LLC	4127 Winters Chapel Rd.	Doraville	GA
BP Products North America Inc	3132 Parrott Avenue N W	Atlanta	GA
Allied Aviation Fueling of Atlanta Inc.	#1 Fuel Farm Road (No Cgo.)	Atlanta	GA
Allied Aviation Fueling of Atlanta Inc.	1360 NLVR Road (FIS)	Atlanta	GA
Motiva Enterprises LLC	1803 East Shotwell St.	Bainbridge	GA
TransMontaigne - Bainbridge	1909 East Shotwell Street	Bainbridge	GA
Epic Midstream LLC	870 Alabama Avenue	Bremen	GA
Magellan Terminals Holdings LP	2970 Parrott Avenue	Atlanta	GA
Kinder Morgan Southeast Terminals LLC	5131 Miller Road	Columbus	GA
Omega Partners III, LLC	5225 Miller Road	Columbus	GA
Marathon Oil Columbus	5030 Miller Road	Columbus	GA
Omega Partners III, LLC	800 Lumpkin Blvd.	Columbus	GA
TransMontaigne - Doraville	2836 Woodwin Road	Doraville	GA
BP Products North America Inc	6430 New Peachtree Road	Doraville	GA
Chevron USA, Inc.- Doraville	4026 Winters Chapel Road	Doraville	GA
CITGO - Doraville	3877 Flowers Drive	Doraville	GA
Motiva Enterprises LLC	4143 Winters Chapel Rd	Doraville	GA
Marathon Oil Doraville	6293 New Peachtree Road	Doraville	GA
Magellan Terminals Holdings LP	4149 Winters Chapel Road	Doraville	GA
BP Products North America Inc	4064 Winters Chapel Rd	Doraville	GA
Magellan Terminals Holdings LP	2797 Woodwin Road	Doraville	GA
Allied Aviation Fueling of Atlanta, Inc	1625 Fuel Farm Rd. (City)	Atlanta	GA
TransMontaigne - Griffin	643B East McIntosh Road	Griffin	GA
South Florida Materials Corp dba Vecenergy	2476 Allen Road	Macon	GA



Relevant Experience

AFS DeKalb

Description: AFS designed, permitted, constructed, and own/operate a public, 24/7/365, unattended CNG fueling facility located at 4420 Buford Highway, Chamblee, GA 30341

Client and Owner: Rahim Charania & Elizabeth Crockett (AFS)
121 Perimeter Center West, Suite 250
Atlanta, GA 30346

Client Reference Contact: Elizabeth Crockett (770)399-7800

Key Personnel: Rahim Charania (AFS), Elizabeth Crockett (AFS), Lou Passarella and Donald Shearouse (Passarella Construction),

Station Size: Fast Fill station at 550 SCFM (8 hoses); (scalable to 2 additional hoses) Project Costs: \$1.75 million

Project Completion: Open for operation September 2012, 7 months for project completion.

Port of Houston, Houston, TX

Description: AFS will design, permit, and construct, a publicly accessible fueling facility offering both CNG and Bio-diesel. This unattended fueling facility will be open 24/7/365 to the public that serves fleet and individual consumers' vehicles of any size.

Client and Owner: Rahim Charania & Elizabeth Crockett (AFS)
121 Perimeter Center West, Suite 250
Atlanta, GA 30346 Client

Reference Contact:

Elizabeth Crockett

Key Personnel: Rahim Charania (AFS), Sergio Martinez (AFS), Lou Passarella (AFS)

Station Size: Fast fill, 3-dual hose dispensers 1000 SCFM (CNG) and 4-dual hose dispensers (Diesel) Projected Capital Costs: \$2.9 million

Project Completion Schedule: Completion by Q2 2018



AFS Columbus

Description: AFS designed, permitted, constructed, and own/operate a public, 24/7/365, unattended CNG fueling facility located at 4506 Armour Road, Columbus, GA 31904

Client and Owner: Rahim Charania & Elizabeth Crockett (AFS)
121 Perimeter Center West, Suite 250
Atlanta, GA 30346

Client Reference Contact: Elizabeth Crockett (770) 399-7800

Key Personnel: Rahim Charania (AFS), Sergio Martinez (AFS), Lou Passarella and Donald Shearouse (Passarella Construction),

Station Size: Fast Fill station at 850 SCFM (6 hoses); (scalable to 2 additional hoses) Project Costs: \$2.025 million

Project Completion: Open for operation November 2015, 6 months for project completion.

Green Fuels Facility

Description: AFS designed, permitted, constructed, and own/operate a public, 24/7/365, unattended CNG fueling facility located at 10010 City Pond Road, Covington, GA 30014

Client and Owner: City of Covington,
2194 Emory Street, NW, PO Box 1527
Covington, GA 30014

Reference Contact: Randy Conner, (678) 342-3177

Key Personnel: Rahim Charania (AFS), Elizabeth Crockett (AFS), Joey Kline (AFS), Lou Passarella (AFS), Donald Shearouse (AFS)

Station Size: Fast Fill Station at 1000 SCFM (4 hoses); (scalable to 8 hoses) Projected capital costs: \$1.61 million

Project Completion: Completed December 2013, project completed in 6 months from beginning to operation.



East Orem, Houston

Description: AFS to design, permit, construct, and own/operate a public, 24/7/365, unattended fueling facility offering both CNG and bio-diesel located at 7530 East Orem Dr., Houston, 77075.

Client and Owner: Rahim Charania & Elizabeth Crockett (AFS)

121 Perimeter Center West, Suite 250

Atlanta, GA 30346

Client Contact: Elizabeth Crockett (770)399-7800

Key personnel: Rahim Charania (AFS), Sergio Martinez (AFS), Lou Passarella (Passarella Construction)

Station Size: Fast fill, 3-dual hose dispensers 1000 SCFM (CNG) and 4-dual hose dispensers (Diesel) **Projected Capital Costs:** \$2.78 million

Project Completion Schedule: Completed Fall 2016

Federal Bureau of Prisons, Beaumont, TX

Description: AFS performed the tear down and installation of CNG fueling facility for the private use of Federal Correctional Complex at 5980 Knauth Road, Beaumont, TX 77705

Client and Owner: Federal Bureau of Prisons

5430 Knauth Road

Beaumont, TX 77705

Client Reference Contact: Ricki G. Miller, (409) 727-8187

Key Personnel: Rahim Charania (AFS), Sergio Martinez (AFS), Lou Passarella (Passarella Construction)

Station Size: One fast-fill CNG Dispenser Station at 116 SCFM **Capital Costs:** \$312,000

Project Completion Schedule: Completed November 2016.



Southeast Connections, Conyers, GA

Description: AFS supplied equipment and installed a time-fill CNG fueling facility for the private use of Southeast Connections at 2720 Dogwood Drive, Conyers, GA 30013

Client and Owner: Southeast Connections, 2720 Dogwood Drive, Conyers, GA 30013 Client Reference Contact: Kevin Adams, (770) 881-5256

Key Personnel: Rahim Charania (AFS), Joey Kline (AFS) Station Size: Time-Fill Station at 116 SCFM (1 time-fill host) Capital Costs: \$260,000

Project Completion Schedule: Completed August 2014, project completed in 6 months from beginning to operation.

Municipal Gas Authority of Georgia (MGAG)

Description: AFS designed a three-tiered program to help MGAG cities in Georgia that run their own natural gas systems to grow the use of CNG within their communities. Also, AFS assists these cities to establish public/private partnerships as well as participate in financing programs for MGAG-owned facilities. This is a repeatable model that will be instituted over a number of areas throughout Georgia over the next two years.

Estimated project cost: \$5 million

Estimated project completion schedule: This project will include the construction of several facilities over a five (5) year period.

Client contact: Rodney Dill, Manager, Member Services, 678-819-0914 (office); rdill@gasauthority.com

City of Fountain Inn, South Carolina

Objective: A Feasibility Study to determine the viability of transitioning the municipal fleet to CNG and building a CNG refueling station to meet the needs to the fleet and the public. AFS will develop project plans for the successful implementation of a CNG station and replacement of existing fleet with CNG fueled vehicles in the operation of City buses. The study included not only a deep dive into the City's fleet current fueling habits, but also provided an assessment of viable public customers. After a determination to develop an alternative fueling facility, AFS will provide specific and detailed documentation setting out requirements at each step of the process so that the facility will be revenue-generating concern for the City and its citizens.

Client contact: Mike Pitman, Director, Natural Gas, 864-862-0042 (office) mike.pitman@fountaininn.org



City of Roswell, Georgia

Objective: A Feasibility Study and Analysis to create a personalized assessment of the different fueling options available to the City of Roswell. AFS reviewed the current fueling habits and driving behaviors of the City's fleet and performed a deep dive into fleet's current inventory and projected future uses. The analysis includes an evaluation of the incremental costs of different alternative fueling conversions and their corresponding cost savings, return on investment and internal rate of return. Finally, the study includes a schedule of the current and planned infrastructure available for the different alternative fueling options recommended and potential for private or sharing fueling options.

Client contact: Mark R. Wolff, Deputy Director of Public Works/Environmental, 770-641-3715 (office); mwolff@roswellgov.com

Allegheny County, Pennsylvania

Objective: A Feasibility Study and Analysis to create a personalized assessment of the different fueling options available to the County. AFS study the fleet's current fueling habits and driving behaviors and a deep dive into fleet's current inventory and projected future uses. The analysis includes an evaluation of the incremental costs of different alternative fueling conversions and their corresponding cost savings, return on investment and internal rate of return. Finally, the study includes a schedule of the current and planned infrastructure available for the different alternative fueling options recommended and potential for private or sharing fueling options.

Client Contact: Jeanean A. Zappa, Sustainability Manager, 412-350-6506 (office); jeanean.zappa@alleghenycounty.us

University of Massachusetts, Amherst

Objective: A Feasibility Study and Analysis to create a personalized assessment of the different fueling options available to the County. AFS study the fleet's current fueling habits and driving behaviors and a deep dive into fleet's current inventory and projected future uses. The analysis includes an evaluation of the incremental costs of different alternative fueling conversions and their corresponding cost savings, return on investment and internal rate of return. Finally, the study includes a schedule of the current and planned infrastructure available for the different alternative fueling options recommended and potential for private or sharing fueling options.

Client Contact: Ezra Small, Campus Sustainability Manager, 413-545-0799 (office); esmall@facil.umass.edu



Town of Fishers, Indiana

Objective: A Feasibility Study and Analysis to create a personalized assessment of the different fueling options available to the County. AFS study the fleet's current fueling habits and driving behaviors and a deep dive into fleet's current inventory and projected future uses. The analysis includes an evaluation of the incremental costs of different alternative fueling conversions and their corresponding cost savings, return on investment and internal rate of return. Finally, the study includes a schedule of the current and planned infrastructure available for the different alternative fueling options recommended and potential for private or sharing fueling options.

Client Contact: Keith Condra, Director of Fleet Management, 317-595-3252 (office);
condraj@fisher.in.us



AFS LEADERSHIP

American Fueling Systems has a proud history of bringing together the best minds in the industry to ensure that all project deliverables are met and exceeded. Since our priority is building the best facilities possible, we have assembled an outstanding team to effectively execute on that priority. Our board of directors, executive team, and resources consist of veterans in the CNG and fueling industries.

The Chairman of our Board and Chief Financial Officer, Barkat Charania, has over 50 years of experience in the operation and acquisition of fueling facilities. He has purchased, managed, and built over \$100 million in projects and has managed an asset portfolio in excess of \$200 million. Additionally, Mr. Charania has worked alongside transportation companies seeking solutions to their logistic fueling challenges. Mr. Charania has funded many of those solutions over the past 40 years.

Our executive team is led by Mr. Rahim Charania (CEO), who brings over 20-years of experience in building, purchasing, and operating fueling facilities. AFS has managed day-to-day operations of twenty-seven fueling facilities within Georgia. His passion for the alternative fueling industry gives him the unique ability to lead American Fueling Systems, and his technical knowledge allows him to design and build profitable and effective fueling facilities. In the last 2 decades, Mr. Charania has managed businesses with budgets in excess of \$200 million and has been responsible for the procurement of \$40 million in equipment. AFS employs a team of industry-leading professionals from multiple firms in construction, engineering, procurement, commissioning and maintenance operations.

Our construction team, led by Sergio Martinez, Project Manager and Fuel Management Consultant, oversees both operation of all fueling facilities and the construction of any new facilities—whether those stations are owned by AFS or developed for one of customers. Mr. Martinez oversees Lou Passarella, a full-service Georgia-licensed general contractor with over 40 years of experience building fueling centers.

The AFS Executive Team also features Elizabeth Crockett, the Director of Operations, and the recipient of an MBA from Mercer University, manages all day-to-day activities within AFS and has constant interactions with our valued customers and guides our indispensable operations staff.

We are confident that our qualifications exceed the requirements needed to execute on the project objectives. In addition, our credentials go beyond just constructing alternative fueling facilities; our expertise in sales and management will allow us to facilitate a highly productive business operation. American Fueling Systems is a strongly qualified partner for a variety of projects, and also the organization that can bring about the most optimal results.



Team Biographies

Rahim Charania Chief Executive Officer

Rahim Charania is the Chief Executive Officer of American Fueling Systems (AFS). Mr. Charania has more than 20 years of management and executive experience, leading companies to meet and exceed their goals and potential. He has in-depth knowledge of business management, strategic planning, finance and sales. With these tools, Mr. Charania has propelled AFS from a small start-up to a recognized leader in the alternative fuels industry. Mr. Charania has a passion for solving problems and he saw an opportunity to address the growing demand for fuels that are cleaner, more cost effective and domestically sourced. AFS has quickly become one of the premier companies paving the way for the growth of alternative fueling infrastructure.

In 2014, the Metro Atlanta Chamber of Commerce honored AFS with E3 award which recognizes companies that are focused on improving the environment. In addition, AFS under Mr. Charania's leadership has also been honored as one of the Best New Businesses in the Southeast by Atlanta Business Chronicle in 2015. AFS has also received multiple accolades from Georgia Clean Cities Coalition and many other local and regional groups.

Mr. Charania's business experience includes in-depth knowledge of the fueling and energy industries. He has used his expertise in business management, strategic planning, finance and sales to distinguish himself as a leader and an innovator in this growing industry. Mr. Charania's entrepreneurial skills and creativity have shaped AFS from a vision into a successful business. As a recognized industry expert, Mr. Charania is a preferred speaker for industry topics ranging from global energy consumption to local fueling solutions.

In 2011, Mr. Charania was named one of Atlanta Business Chronicle's Top 40 Executives under 40 and in 2012 Georgia State University honored him with the Outstanding Young Alumnus Award. In 2015, he was recognized as the Business Person of the Year from the Largest Chamber organization in the South East, the Metro Atlanta Chamber of Commerce. Mr. Charania has been published in multiple trade and business journals including Forbes and Success magazines. He received his Bachelor of Business Administration Degree and Executive MBA from the J. Mack Robinson College of Business at Georgia State University. Currently, Mr. Charania sits on the Board of Directors for the J. Mack Robinson College of Business and is Chair of the Student Engagement Committee.



EDUCATION

EXECUTIVE MASTER OF BUSINESS ADMINISTRATION, INTERNATIONAL BUSINESS

2008

J. MACK ROBINSON COLLEGE OF BUSINESS, GEORGIA STATE UNIVERSITY – *Atlanta, GA*

Bachelor of Business Administration, Business Management & Finance

1996

J. MACK ROBINSON COLLEGE OF BUSINESS, GEORGIA STATE UNIVERSITY – *Atlanta, GA*

CERTIFICATION

CONSTRUCTION BUSINESS MANAGEMENT INSTITUTE – *Atlanta, GA*

2003

AWARDS

BUSINESS PERSON OF THE YEAR AWARD, *Metro Atlanta Chamber of Commerce – Atlanta, GA, 2015*

Distinguished Young Alumni Award, *Robinson Business School at GSU, 2012*

Top 40 Executives under 40, *Atlanta Business Chronicle, 2011*

For more information on Rahim Charania, please visit:

www.rahibcharania.com



Barkat Charania

Chief Financial Officer

Barkat "BC" Charania is the Chief Financial Officer and Chairman of the Board for American Fueling Systems. His invaluable contribution has directly led to the meteoric rise of AFS as a national leader in the alternative fueling industry. As a member of the executive team, Mr. Charania participates in strategic planning and operational decisions that guide our trajectory and growth models.

Mr. Charania has over fifty years of extensive experience in all aspects of international investments and business operations. During the last half century, he has worked with some of the largest companies in the world. During his career, he has developed relationships and gained expertise in a multitude of business ventures. This experience provides him with tremendous insight that is being used to guide the future decisions of AFS. Many leaders of nationally recognized companies rely on Mr. Charania for his perspective and knowledge of business operations in both the US and internationally. Through his in-depth knowledge of the global economy and its subtle yet important nuances, Mr. Charania has led his investors to tremendous results in a competitive and fast-paced global economy.

Mr. Charania currently holds many designations including CCIM (Certified Commercial Investment Member), CHA (Certified Hotel Administrator), RPM (Registered Property Manager) and RIM (Registered Investment Member) and is certified in both LNG and CNG through the Texas Railroad Commission.

Mr. Charania studied at UCLA and University of Pennsylvania. He volunteers with the Aga Khan Foundation, which helps raise awareness and funds that reduce poverty, hunger, illiteracy and poor health in Africa and Asia. He resides in Atlanta with his wife of 44 years, and his hobbies include reading, traveling, and serving his community

Elizabeth M. Crockett

Director of Operations

Elizabeth Crockett, Director of Operations for American Fueling Systems, is responsible for developing solutions to increase productivity and overall efficiency of operations. Mrs. Crockett oversees day-to-day operations of AFS and its affiliates, leading the operational arm of AFS and its efforts in human resources, accounting, finance, sales, marketing, information technology, procurement and vendor and customer management. Mrs. Crockett has transformed the operations department of AFS, leveraging communication and discipline to manage budgets, program administration and operations. She effectively supervises multi-million dollar accounts and has earned a reputation with our customers as



the primary point of contact to execute on tasks. Along with her commitment to AFS's operational progress, Mrs. Crockett is also passionate about all aspects of the alternative fueling industry, and is dedicated to environmental sustainability as well as her charge to help AFS operate at an optimal level.

Mrs. Crockett comes to AFS with over twenty years of business experience. She has led and developed programs for various Fortune 500 companies and entrepreneur endeavors. She has a professional background with experience in industries such as telecommunications, legal, and manufacturing. Her contributions within these industries have prepared her to successfully develop solutions for AFS and its customers. Throughout her professional career, Ms. Crockett has learned all sides of business operations enabling her to develop solutions to complex issues while fostering a team environment.

After receiving her B.A. from Wake Forest University, Mrs. Crockett obtained her M.B.A. from Mercer University. Mrs. Crockett's education and professional experience combined with a passion to improve global environmental issues makes her a valuable asset to AFS.

Sergio Martinez

Fuel Management Consultant

Sergio Martinez, Fuel Management Consultant for American Fueling Systems, develops solutions that help reduce fuel costs for our customers while creating efficiencies that will improve their operations. Mr. Martinez's responsibilities include analyzing strategies and developing successful project plans across the United States and Latin America for the utilization of alternative fuels such as CNG, and LNG. His work includes delivering the most complete and thorough financial models for customers in the transportation and energy sectors.

Mr. Martinez's work has helped multiple fortune 1000 companies and municipal agencies maximize their internal rate of return and guarantee a successful transition to CNG/LNG. He also contributes his expertise in the preparation of winning proposals to develop new alternative fueling facilities throughout the U.S. Mr. Martinez is an integral part of AFS's national expansion. His work includes the analyses of commodity prices, sales, costs, expenses, debts and taxes in order to determine the project value and future earnings. Mr. Martinez is certified with the Occupational Safety & Health Administration (OSHA).

Mr. Martinez is from Monterrey, Mexico and joins AFS with a BA in International Marketing from University of Monterrey and University of Connecticut. Throughout his career, Mr. Martinez has worked in a variety of industries, both in Mexico and the United States, bringing a global business perspective to AFS.



Theri Thompson
Corporate Solutions Manager

Theri Thompson is the Corporate Solutions Manager for American Fueling Systems, supporting the Executive, Operations and Business Development teams. She assists with AFS's continuous improvement initiatives and creating new and improved efficiencies that substantially reduce costs. She also oversees budgets and expense trending while directing the day-to-day operations at the office, which includes calendar management, event planning, marketing, and community brand awareness.

Ms. Thompson enhances our corporate services best practices, tools and techniques. This ensures that the business clients have solid working relationships with our company and that their needs are clearly identified and interpreted for continuous solutions. She directs our social media program and event coordination for our sales and marketing promotions.

Ms. Thompson has lived in the Atlanta area for 12 years and has received an Associate of Arts and an Associate of Science degrees. Her sixteen years of combined experience within the scope of office management, C-suite level support, and customer service, gives AFS the advantage over our competitors and to allow us to provide the best services and solutions to our customers.

Daniel H. Fitch
Corporate Operations Assistant

Daniel H. Fitch is the Corporate Operations Assistant for American Fueling Systems, supporting the Executive, Operations and Business Development Executive teams. He delivers empathetic professional customer service, sound troubleshooting techniques and precise attention to detail when assisting AFS's diverse client base.

Mr. Fitch brings exceptional added value to AFS, with his natural leadership skills and prior years in customer service and sales. In this role, he ensures that the day-to- day operations of the office are met in timely deliverables, such as RFP responses, meeting requests, station maintenance and more. With this background, Mr. Fitch is able to assess and respond efficiently and successfully to the needs of business partners, team members and, most importantly, customers.

Mr. Fitch has lived in the Atlanta area for 19 years, but is originally from Roselle, New Jersey. He received his Bachelor of Arts in Film from Georgia State University in 2012, with a concentrated focus on African-American Studies. While at GSU, he created the first Black Student Film Festival and has conveyed the same unique foresight at AFS, that will truly make an impact in the alternative fueling industry.



Louis J. Passarella Jr.

General Contractor

Louis J. Passarella, Jr., sole owner and managing director of Passarella Construction Company L.L.C., is a graduate of the University of Georgia BLA 1974. After graduating college, Mr. Passarella worked in various capacities with the DeKalb County Planning Department. Prior to his departure, he was Manager of Economic Development.

In 1979 Mr. Passarella joined Bessemer Properties, a division of Bessemer Securities Corporation and successor to Phipps Land Company, as Project Manager. Mr. Passarella was responsible for all horizontal development, improved property management and physical development analysis for new acquisitions. He was directly responsible for projects with budgets from \$100,000 to over 2 million. During his tenure, Bessemer developed Breckinridge in Gwinnett County, a 600-acre business park.

In 1986 Mr. Passarella was recruited by Pattillo Companies, Ltd. to become Vice President of Development. Mr. Passarella was responsible for a broad ranging portfolio of developed and undeveloped properties in excess of 10,000 acres in five southeastern states. Mr. Passarella was also responsible for converting rental income and property sales proceeds into new properties slated for future development. Greenwood, Henry County, Westside, Jacksonville Florida, Lochridge, and Covington Georgia are projects developed under his direction.

Working for himself was a goal reached in 1994 when Mr. Passarella started Passarella Development Corporation. Chamisa Business Park, a joint venture of Passarella and John Penland, began as horizontal development. Mr. Passarella quickly realized he needed direct control of vertical construction as well. In 1995, as general contractor, Mr. Passarella built his first industrial building.

After selling a convenience store site in Covington, and at the request of the purchaser, Mr. Passarella built his first retail building in 1999. 2000 saw the forming of Passarella Construction Company; with two partners. Passarella Construction focused on the retail and fuel distribution market. Mr. Passarella has since bought out his partners and increased his capacity by adding three superintendents.

Mr. Passarella is a Georgia licensed General Contractor Qualifying Agent, GCQA000164. Passarella Construction is a Georgia licensed General Contractor Company, GCCO000806.

2005 was a new milestone when a build to suit lease for Hughes Supply became the first leased industrial building. Mr. Passarella is a developer, general contractor and landlord doing business thru several companies; Passarella Development Corporation, Passarella Construction Company L.L.C., White Birch Properties L.L.C., Pinlard L.L.C. and Yellow River Bluff L.L.C.



Donald Shearouse

Project Manager

Donald Shearouse is a highly experienced and licensed general contractor specializing in industrial and light commercial construction. Known for solid management style with the ability to successfully drive delivery of quality job within time and budget constraints, Mr. Shearouse is motivated by exceeding customer expectations where results are professionally and financially rewarded.

Since 2000 Mr. Shearouse has worked a Construction Project Manager for Passarella Construction, overseeing all aspects of the build—from site development to certificate of completion. He is familiar with all code requirements and is very comfortable working with local, county and states on permitting and inspections.

Before joining Passarella, Mr. Shearouse was a Major Accounts Manager at Kueffer Crane & Hoist for eight years. He was responsible for 80 customer accounts totaling one million in service revenue. Mr. Shearouse analyzed customer situation and recommended complete solution including scheduled OSHA inspections, repairs, and safety related issues, and new equipment. He also supervised the Atlanta branch of service field technicians

Zain Kapadia

General Counsel

Zain Kapadia, General Counsel for American Fueling Systems, oversees day-to-day legal operations of AFS and its affiliates, including contract negotiations, property acquisition and management issues, employment matters, and other legal issues. Prior to starting his own practice, Mr. Kapadia worked at a boutique firm that represented and advised businesses across industries including hospitality, convenience stores and gas stations, restaurateurs, commercial and residential real estate developers, franchise business owners, amongst many others with their legal needs as it related to their businesses.

Zain Kapadia born in Atlanta, Georgia and grew up in Fayetteville, Georgia. After completing his undergraduate studies at Emory University with a double major in Political Science and Economics, he went on to attend the Walter F. George School of Law at Mercer University. Throughout law school, Zain focused his studies in classes pertaining to the field of business and law. Zain graduated from Mercer in May of 2013 and was admitted into the Georgia bar in the fall of 2013.



References and Recommendations

Don Francis

Executive Director

Clean Cities-Atlanta

(404) 906-0656

don@cleancitiesatlanta.net

Kevin Adams

VP, Operations

Southeast Connections

(770) 881-5256

kadams@seconnections.com

Randy Conner

Financial Director

City of Covington, Georgia

(678) 342-3177

rconner@cityofcovington.org

Rodney Dill

Manager, Member Services

Municipal Gas Authority of Georgia (MGAG)

(678) 819-0914

rdill@gasauthority.com

Steve Clermont

Director – Evergreen Sustainability Solutions

Center for Transportation & the Environment

(404) 606-3498

steve@cte.tv

Mark W. Good

President

P.C. McKenzie

(412) 257-8866

mwg@mckenziecorp.com

Christopher Coan

Vice President and General Manager, Business and Government Markets

Gas South

One Overton Park

(877) 472-4932

chris.coan@gas-south.com



City of Roswell, Georgia



July 3, 2013

RE: Letter of Recommendation

To Whom It May Concern:

The City of Roswell, Georgia has been actively assessing alternative fuel options for City fleet vehicles. American Fueling Systems (AFS) has assisted the City in this analysis and provided valuable information and insight. As part of this effort, AFS coordinated a site visit to their newly-constructed DeKalb CNG Fueling Facility for key City of Roswell staff. AFS also prepared a feasibility study using the City's fleet inventory list and specific vehicle information. The study outlines cost savings, return on investment and rate of return data and includes recommendations for the most profitable and efficient manner by which to transition to CNG and/or LPG.

AFS has been candid and extremely helpful in assisting the City of Roswell in assessing alternative fueling options.

Sincerely,

A handwritten signature in black ink that appears to read "Mark R. Wolff, P.E."

Mark R. Wolff, P.E.
Deputy Director of Public Works/Environmental



Municipal Gas Authority of Georgia (MGAG)



July 8th, 2013

To Whom It May Concern:

The Municipal Gas Authority of Georgia (Gas Authority) is pleased to provide this letter of recommendation on behalf of American Fueling Systems (AFS). The Gas Authority is the largest non-profit natural gas joint-action agency in the United States, serving 77 Member municipal gas systems in Georgia, Alabama, Tennessee, Florida, and Pennsylvania. Collectively, the Gas Authority meets the gas needs of over 225,000 residential, commercial, and industrial gas customers. The Gas Authority was formed in 1987 by an Act of the Georgia General Assembly to assist municipal Members who own and operate natural gas distribution systems. The Gas Authority provides a broad array of gas supply and business development services for its Members.

The emerging natural gas vehicle (NGV) market is providing significant opportunities for Members of the Gas Authority. Municipally-owned gas distributions systems are strategically positioned to help advance this market and benefit through municipal fleet fuel savings and additional margins on gas sales in the transportation sector. The Gas Authority provides assistance for its Members by developing strategic partnerships to further the advancement of business initiatives like our current NGV business initiative. The Gas Authority has been pleased with its relationship with AFS and the work AFS has performed as a strategic partner of the Gas Authority.

AFS has assisted the Gas Authority and its Members by providing service area assessments and NGV planning forums, critical analysis, NGV fleet planning, and NGV station design considerations and consulting. In addition, AFS has assisted the Gas Authority in grant writing and is currently involved in the planning of a public/private joint partnership and the formation of a new organization to site and construct CNG fueling stations in Gas Authority natural gas service areas.

AFS has met our expectations in terms of business performance and deliverables. The AFS organization has been very responsive and timely to all requests and business requirements. Of great importance, AFS provides a significant amount of NGV marketplace intelligence and prowess which has helped to guide the Gas Authority in key, critical decisions regarding investment and planning in the NGV business environment.

We look forward to working with AFS in the future and consider their organization an integral part of our NGV business development strategy.

Sincerely,

A handwritten signature in blue ink, appearing to read "Susan Reeves".

Susan Reeves
Chief Financial Officer

City of Covington, Georgia



City of Covington

2194 Emory Street, NW
P.O. Box 1527
Covington, Georgia 30014

Ronnie Johnston
Mayor

Leigh Anne Knight
City Manager

July 9, 2013

Letter of Reference
American Fueling Systems
1 Glenlake Parkway, Suite 700
Atlanta, GA 30328
Mr. Rahim Charania
Chief Executive Officer

The City of Covington is pleased to submit this Letter of Reference for Mr. Rahim Charania and American Fueling Systems (AFS).

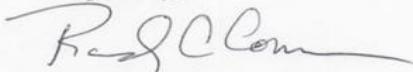
The City of Covington began exploring the possibility of opening a Compressed Natural Gas (CNG) Fueling Facility here in our city almost two years ago. We became familiar with Mr. Charania and his company by hearing him speak at several conferences which we attended. We were impressed by his knowledge of CNG infrastructure and its development.

The City of Covington is projecting the selection of a firm to assist us with the construction of our CNG facility here in Covington sometime next week. American Fueling Systems is one of the finalist and a very strong candidate for selection as the construction firm for the project.

The numerous consultations with AFS and the information and advice we received through those consultations was immensely valuable to The City of Covington as we proceeded through the site selection, fleet analysis, and facility development process. It is safe to say, we would not have reached this point without the assistance of Mr. Charania and his staff.

We would highly recommend American Fueling Systems to any company or government agency considering compressed natural gas as an alternative fuel. I can be contacted at 678-342-3177 or at rconner@cityofcovington.org if you have any questions concerning the development of our facility and American Fueling System's role in that development.

Respectfully,



Randy C. Conner
Financial Coordinator



PHONE (770) 385.2000
FAX (770) 385.2060

WEBSITE <http://www.cityofcovington.org>





Clean Cities Atlanta

Partnership for Clean Transportation, Inc. • 2897 North Druid Hills Road NE, Suite 144 • Atlanta, Georgia 30329



November 12, 2012

To Whom It May Concern;

Clean Cities-Atlanta is pleased to provide this letter of recommendation and support to a valuable stakeholder of our coalition, American Fueling Systems (AFS).

AFS recently completed the sixth and final fast fill, high pressure, compressed natural gas (CNG) refueling station in DeKalb County, Georgia as part of the DeKalb County/Metropolitan Atlanta Alternative Fuel and Advanced Technology Vehicle Project known as the Clean Cities-Atlanta Petroleum Reduction Program. The Clean Cities-Atlanta Petroleum Reduction Program was one of the U. S. Department of Energy Clean Cities 2009 Petroleum Reduction Projects funded by the American Recovery and Reinvestment Act (ARRA).

The project to build and operate the CNG station was awarded to AFS in January 2012, after another of our project stakeholders, DeKalb County, decided not to proceed with construction of a second CNG station in DeKalb County. The AFS Buford Highway CNG Station is the largest of the six stations built under the program with five dual hose, 12 diesel gallon equivalent (DGE) per minute dispensers and 196 DGE storage capacity.

The project was completed in record time, seven months from date of contract award, with the station's dedication in September 2012 which allowed our project to have all of the CNG stations funded under the ARRA grant operational in time to collect two years of data prior to the completion of the program in December 2014. It was critical to the success of the CC-A Petroleum Reduction Program for the station to be completed in a very short period of time and within the budget available. AFS met or exceeded all of our requirements and expectations. The AFS CNG station on Buford Highway is now the crown jewel of our Petroleum Reduction Project and has been dispensing CNG to a growing number of fleets since opening in September.

It has been a pleasure to work with the entire AFS team in order to bring this project on line in the time remaining. We now consider AFS to be a key member of our Clean Cities coalition.

Donald E Francis, II

A handwritten signature in black ink that reads "Donald E. Francis, II".

Executive Director
Partnership for Clean Transportation, Inc.

Partnership for Clean Transportation Board of Directors

William Lewis Cook, Chairman • Patsy Brownson, Treasurer
Elliott Benson • Mike Britt • Ben Echols • James Harris • Bill Malcolm • Billy Malone • Scott Sargent • Ian Skelton • Steve Saltzgiver

The Center for Transportation and The Environment



November 14, 2012

To Whom It May Concern:

The Center for Transportation and the Environment (CTE) is pleased to provide this letter of recommendation for American Fueling Systems (AFS).

CTE manages the Clean Cities-Atlanta Petroleum Reduction Program, one of the U.S. Department of Energy Clean Cities 2009 Petroleum Reduction Projects funded by the American Recovery and Reinvestment Act (ARRA). AFS became a partner in this program in January 2012 after being awarded a grant to build and operate a compressed natural gas CNG refueling station in DeKalb County, Georgia. Funding for this project became available after another program partner decided not to proceed with their station late in the program's life cycle. As a Federal stimulus project, time was of the essence. AFS was selected over other bidders because of their highly professional response and their plan to meet our tight schedule.

The AFS CNG station in DeKalb County is the largest of six stations built under the program. The timely and thorough construction of the station by AFS was vital to the success of the Clean Cities-Atlanta Petroleum Reduction Program, as ARRA grant funding requirements necessitated a 2012 year-end completion. AFS completed the (CNG) refueling station in DeKalb County, Georgia in record time, making them a respected and appreciated collaborator for the Program.

In constructing the station, AFS went above and beyond our expectations, employing sustainable construction practices and building to LEED standards. With five dual hose, 12 diesel gallon equivalent (DGE) per minute dispensers and a 196 DGE storage capacity, the AFS station supports DOE objectives by expanding the availability of CNG vehicle refueling. The station also helps educate fleet owners on the advantages of CNG, featuring a marquee that displays the persuasive CNG equivalent price per gallon, almost half that of gasoline.

Throughout the project, AFS demonstrated their commitment to the project and the environment and CTE considers AFS an invaluable resource for fostering a market in alternative fuels and clean transportation.

Steve Clermont



Senior Project Manager
Center for Transportation & the Environment



DeKalb County



Chief Executive Officer

W. Burrell Ellis, Jr.

November 16, 2012

Mr. Rahim Charania
Chief Executive Officer
American Fueling Systems
1 Glenlake Parkway, Suite 700
Atlanta, GA 30328

Board of Commissioners

District 1
Elaine Boyer

District 2
Jeff Rader

District 3
Larry Johnson

District 4
Sharon Barnes Sutton

District 5
Lee May

District 6
Kathie Gannon

District 7
Stan Watson

Dear Mr. Charania:

It is with great pleasure that I support American Fueling Systems (AFS) for its dedicated work in green energy.

AFS has developed a reputation as a respected and innovative complete solutions provider for alternative fuel distribution, which is well earned and evidenced by its ability to quickly design, permit and build the AFS Buford Highway CNG Station. While similar CNG facilities have taken much longer to build, this project was completed in record time (only seven months) as a result of AFS's diligent efforts in ensuring a detailed and expeditious permitting process.

I am extremely proud that the largest CNG fueling facility in Georgia is located in DeKalb County. AFS's skilled design of the large price marquee not only enables the new facility to raise the awareness of alternative fuels, but it also encourages citizens to make sustainable energy choices that save money, build a stronger economy and a cleaner, greener, and more thriving environment for the residents who call DeKalb home.

AFS's tireless commitment to the timely completion of the CNG refueling station in our county was also supported through an essential public-private partnership with Clean Cities Atlanta. I commend AFS for its distinctive and sustained service to our community, which ensures DeKalb will remain at the forefront of green energy regionally, nationally and globally.

On behalf of DeKalb County and its more than 700,000 citizens, I thank the entire AFS team for its professionalism, expertise and commitment to help change the way our community uses alternative fueling solutions.

Sincerely,

A handwritten signature in black ink that reads "Burrell Ellis".

Burrell Ellis
CEO, DeKalb County

Clark Harrison Building | 330 W. Ponce de Leon Avenue | Decatur, GA 30030 | P: 404.371.2881 F: 404.371.6291
www.dekalbcountyga.gov



Southeast Connections



SOUTHEAST CONNECTIONS, LLC.
2720 DOGWOOD DRIVE SE,
CONYERS, GA 30013
Phone: (404) 659-1422
Fax: (404) 659-1425

December 2, 2014

Joey Kline
Director, Business Development
American Fueling Systems
121 Perimeter Center West
Suite 250
Atlanta, GA 30346

Subject: American Fueling Systems

Mr. Kline:

I wanted to send you a letter thanking you and American Fueling Systems for the service provided to Southeast Connections in 2014. Our new Ingersoll Rand Natural Gas Compressor is working as expected. This has been a huge addition to our Scope of Services that we can offer our customers by allowing us to provide mobile CNG using our CNG Trailer filled by the compressor purchased from your firm.

It was a pleasure being able to work with you and the others at AFS who assisted us with the purchase, delivery, installation, startup and commissioning. All recommendations that you provided during the entire process afforded us the ability to make this project happen as expected. This includes recommendations on the model purchased, delivery timing, installation subcontractors, etc.

Feel free to pass along my contact information to potential customers of AFS if they would like to discuss our experience in greater detail.

If there are any questions or concerns, feel free to contact me by phone at (770) 881-5256 or by email at kadams@seconnections.com.

Thanks again,

A handwritten signature in black ink that appears to read "Kevin Adams".
Kevin Adams
Vice President of Operations



AFS IN THE NEWS

Links To Videos And Publications

1. Link to Radiant 3 video: Business Person of the Year Finalists.
<https://www.youtube.com/watch?v=uw-ilE4Q0MQ&feature=youtu.be>
2. BizJournals features Rahim Charania as a recipient of 2015 Business Person of the Year Award by Metro Atlanta Chamber.
<http://www.bizjournals.com/atlanta/print-edition/2015/06/12/afs-fuels-change-in-transportation.html>
3. Rahim Charania on School of Startups Radio.
http://www.schoolforstartups.com/american_fueling_systems/
4. Videos featuring Rahim Charania: <http://www.americanfuelingsystems.com/video.php>
 - 2015 Business Person of the Year, American Fueling Systems' Rahim Charania speaks about business with his fellow nominees;
 - Ignition Business Spotlight: American Fueling Systems;
 - 2014 E3 Awards Nominee: American Fueling Systems;
 - GMSDC Success: American Fueling Systems.
5. 3 YEC Member Companies Form Important Outside Partnerships – Quotes by Rahim Charania. https://yec.co/2015/06/3-yec-member-companies-form-important-outside-partnerships/?inf_contact_key=1e1608a6c597625820fdb082da8634b099823b430c4450d5e9208bc0cdb30ff
6. Rahim Charania quoted by Switch and Shift in “14 Must-Follow Pieces of Leadership Advice” article. http://switchandshift.com/14-must-follow-pieces-of-leadership-advice?inf_contact_key=683fb56b8883e8f4bae8c9163e63f6c3d1d0e10ec88f42e10ab29032fd026b28
7. Rahim Charania quoted by SmallBiztrends in “12 Important Factors for Growing Your Company” article. http://smallbiztrends.com/2015/04/growing-your-company.html?inf_contact_key=149fb7f42c18ea760ad24d3fdb171691576cff4b91be6062c827eff1c2cacb2b

8. Rahim Charania quoted by Smart Blogs on Leadership in “13 ways to re-energize your team”. http://smartblogs.com/leadership/2015/03/25/13-ways-to-re-energize-your-team/?inf_contact_key=9af57f9c5faa867286c3d59e107b01aefad56435461cfdd74ed95a4973be9f7b
9. Rahim Charania is quoted by Success magazine in “The 8 most important basics of an elevator pitch”. http://success.com/article/the-8-most-important-basics-of-an-elevator-pitch?inf_contact_key=1fd010cd1613f502ffd1473d313f37ca738ef76818bf0a7572eb9335d1656394
10. Rahim Charania is quoted by Success magazine in “10 best practices for making a good impression”. http://success.com/article/10-best-practices-for-making-a-good-impression?inf_contact_key=9d0b1aa054740cf9059f0e312d6ed80a483930e0d1d66f26dd404540141045df
11. Alternative Fuels with Rahim Charania & Welding School Ryan Blythe.
http://schoolforstartupsradio.com/2014/05/alternative_fuels/
12. Rahim Charania is featured in Atlanta Business Chronicle in “Top 40 under 40 Community leaders”.
http://www.genekansas.com/images/uploads/40_Under_40 - Atlanta_Business_Chronicle.pdf



Addendum A - Certification Of Insurance

ACORD 25 (2014/01) 1 of 1 The ACORD name and logo are registered marks of ACORD
#S16744999/M16736679 MML



Addendum B - DBE Certification Letter

April 10, 2017

ANNIVERSARY DATE: April 10, 2018

Mr. Rahim Charania:

CONGRATULATIONS! On behalf of the **Georgia Unified Certification Program (GUCP)**, this letter is to inform you that American Fueling Systems, LLC has been verified as a **Disadvantaged Business Enterprise (DBE)** and will be added to the GUCP database at www.dot.ga.gov.

While the GUCP has reviewed your records, and established that American Fueling Systems, LLC has met the regulations, American Fueling Systems, LLC must inform the GUCP of any changes or other circumstances that would adversely affect its eligibility. Eligibility changes not reported to GUCP within 30 days will be deemed a failure to cooperate and will result in immediate action to remove DBE certification in accordance with 49 CFR Part 26, Section 26.83 (j).

Though DBE Certification is continuous, it is contingent upon your firm annually submitting evidence of program eligibility through this office. Firms certified by MARTA must enter the completed and signed Annual Affidavit for Continuing Eligibility document into the automated system, <https://marta.diversitysoftware.com>, before your anniversary date in order to continue your firm's eligibility as a DBE.

It is important to note that American Fueling Systems, LLC will receive no further letters or notices regarding the status of your certification as long as eligibility is maintained. Please retain a copy of this letter to confirm American Fueling Systems, LLC's continued eligibility.

In conjunction with your status as a DBE, your firm is certified to provide the following services as outlined in the North American Industry Classification System (NAICS):

Business Description:

Alternative fuels, direct selling; distribution of natural gas; pipeline transportation of natural gas; gas stations without convenience stores; petroleum and petroleum products wholesalers except bulk stations and terminals; petroleum and petroleum bulk stations and terminals; process, physical and logistics consulting

Commodity Codes:

NAICS 221210: DISTRIBUTION OF NATURAL GAS

NAICS 424710: PETROLEUM BULK STATIONS AND TERMINALS

NAICS 424720: PETROLEUM AND PETROLEUM PRODUCTS MERCHANT WHOLESALERS (EXCEPT BULK STATIONS AND TERMINALS)

NAICS 447190: GASOLINE STATIONS WITHOUT CONVENIENCE STORES NAICS 454310: ALTERNATIVE FUELS, DIRECT SELLING

NAICS 486210: PIPELINE TRANSPORTATION OF NATURAL GAS

NAICS 541614: PROCESS, PHYSICAL DISTRIBUTION, AND LOGISTICS CONSULTING SERVICES

Thank you for your application and interest in certification with the Georgia Unified Certification Program.
Sincerely,

Antoine Smith, MPA Manager, Supplier Diversity

METROPOLITAN ATLANTA RAPID TRANSIT AUTHORITY (MARTA)

If you have any questions please email us at marta@diversitysoftware.com.



Addendum C - Vendor Certifications

Minority Business Enterprise Certification from National Minority Supplier Development Council

THIS CERTIFIES THAT

American Fueling Systems, LLC



* Nationally certified by the: **GEORGIA MINORITY SUPPLIER DEVELOPMENT COUNCIL**

* NAICS Code(s): 211112; 221210; 454310; 541614

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

04/10/2017

Issued Date

AT01269

Certificate Number

04/30/2018

Expiration Date

Joset Wright-Lacy

Joset B. Wright-Lacy

A handwritten signature in black ink that reads "Stacey Key".

Stacey Key, President and CEO

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®