



July 8<sup>th</sup>, 2013

To Whom It May Concern:

The Municipal Gas Authority of Georgia (Gas Authority) is pleased to provide this letter of recommendation on behalf of American Fueling Systems (AFS). The Gas Authority is the largest non-profit natural gas joint-action agency in the United States, serving 77 Member municipal gas systems in Georgia, Alabama, Tennessee, Florida, and Pennsylvania. Collectively, the Gas Authority meets the gas needs of over 225,000 residential, commercial, and industrial gas customers. The Gas Authority was formed in 1987 by an Act of the Georgia General Assembly to assist municipal Members who own and operate natural gas distribution systems. The Gas Authority provides a broad array of gas supply and business development services for its Members.

The emerging natural gas vehicle (NGV) market is providing significant opportunities for Members of the Gas Authority. Municipally-owned gas distributions systems are strategically positioned to help advance this market and benefit through municipal fleet fuel savings and additional margins on gas sales in the transportation sector. The Gas Authority provides assistance for its Members by developing strategic partnerships to further the advancement of business initiatives like our current NGV business initiative. The Gas Authority has been pleased with its relationship with AFS and the work AFS has performed as a strategic partner of the Gas Authority.

AFS has assisted the Gas Authority and its Members by providing service area assessments and NGV planning forums, critical analysis, NGV fleet planning, and NGV station design considerations and consulting. In addition, AFS has assisted the Gas Authority in grant writing and is currently involved in the planning of a public/private joint partnership and the formation of a new organization to site and construct CNG fueling stations in Gas Authority natural gas service areas.

AFS has met our expectations in terms of business performance and deliverables. The AFS organization has been very responsive and timely to all requests and business requirements. Of great importance, AFS provides a significant amount of NGV marketplace intelligence and prowess which has helped to guide the Gas Authority in key, critical decisions regarding investment and planning in the NGV business environment.

We look forward to working with AFS in the future and consider their organization an integral part of our NGV business development strategy.

Sincerely,

A handwritten signature in blue ink, appearing to read "Susan Reeves", is written over a light blue circular stamp.

Susan Reeves  
Chief Financial Officer  
Municipal Gas Authority of Georgia